

## The Power of Preparation

McAfee Solution Services accelerate time-to-protection, reduce costs and risks, and optimize security solution ROI—especially when utilized in early pre-deployment preparation.



IT security is like sport—and every other aspect of life—in that the greatest success goes to those who are best prepared. Whether your next rollout is quick, efficient, non-disruptive, and cost-effective will depend on the knowledge, skill, experience, and preparation you bring to bear—and especially on how early you bring them. Because the lifecycle value of most new security technology is either optimized or constrained by strategies, procedures, policies, and architectural decisions made before the first byte of software is loaded.

That's why the surest way to lock in the highest possible return on each dollar invested in McAfee security technology is to leverage McAfee's uniquely deep knowledge of security technology and broad implementation experience before implementation begins.

### Key Points

Leveraging the unique experience, skill, and knowledge of McAfee Solution Services early in your implementation planning can help ensure:

- Shorter time-to-value
- More efficient implementation
- Reduced implementation risk
- Optimum ROI for all deployed products

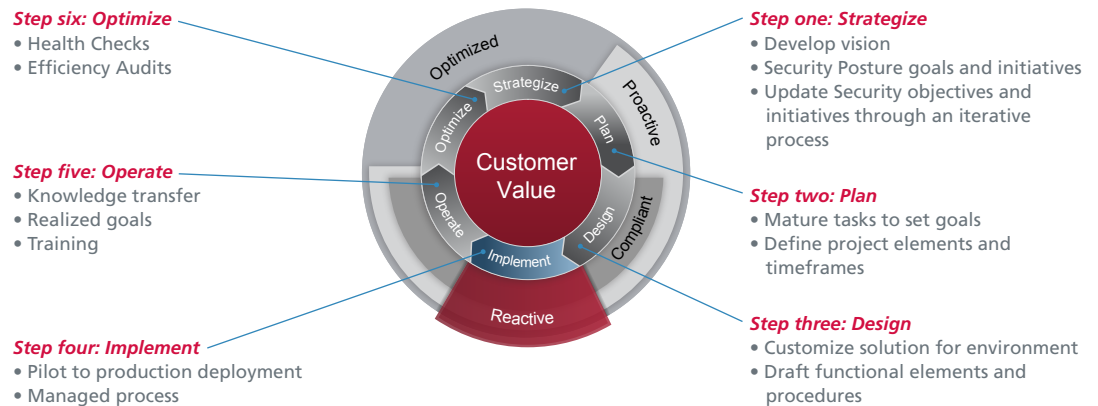
### Solution Services for Your Security Lifecycle

McAfee Solution Services provides complete planning, implementation, and support services for all McAfee products through a global team of security professionals. We bring a comprehensive set of resources to every consulting engagement including:

- Deep security domain knowledge—McAfee Solution Service teams include Certified Information Systems Security Professionals (CISSPs), Certified Information Security Managers (CISMs), and Project Management Professionals (PMPs)
- A complete range of specialized capabilities and skill sets are available as required, including strategists, architects, designers, technicians, project managers, auditors, and compliance specialists
- Decades of deployment experience
- Unmatched knowledge of McAfee solutions backed by direct access to all product management and engineering teams
- Proven best practice methodologies and deployment capabilities
- Global consulting resources scaled for the largest enterprise implementations

By choosing McAfee Solution Services to plan, design, execute, and support your security technology implementation you lock in advantages that will benefit your IT environment and your business throughout the solution lifecycle, including:

- Fastest time-to-value—Our product knowledge, deployment experience and comprehensive knowledgebase of policies, procedures, rules and documentation speeds your new solution into production in the shortest possible interval
- Most efficient implementation—By using our trained specialists you avoid the productivity and service level impacts of overloading internal IT staff
- Lowest implementation risk—Reduce the incidence of deployment-related vulnerabilities and service interruptions
- Optimized ROI from all deployed products—Because McAfee Solution Service specialists develop a customized implementation plan tailored to your environment, you're assured of optimum performance, security and ROI throughout the solution lifecycle



### Our proven six-step methodology ensures consistent service delivery

All our accumulated experience in security technology development and integration is encapsulated in a six-step practice methodology that differentiates McAfee Solution Services through rigorous consistency in service execution, customer communication, and value delivered.

**Step one: Strategize**—First, we work with you and your stakeholders to identify strategic objectives, including specific security posture goals and initiatives. We prioritize these goals to define an approach for implementation.

**Step two: Plan**—Next we create roadmap for successfully meeting your business objectives, defining specific project milestones and timeframes.

**Step three: Design**—We develop a customized solution architecture for your environment, mapping the technical capabilities to your existing security practices, policies and procedures.

**Step four: Implement**—We install, configure and integrate your McAfee security solution in a managed process that begins with pilot scale testing and proceeds to production deployment.

**Step five: Operate**—We execute the security operations and remediation plan, using proven accelerators to rapidly develop your people, document your new operating processes, and provide knowledge transfer.

**Step six: Optimize**—With implementation complete, we work with you to refine, streamline and enhance your security systems, using health checks and efficiency audits to evaluate performance. We reassess your security goals and priorities, then tune existing systems and selectively deploy additional functionality.

### Defined and customized engagements for every security objective

To meet various levels of risk mitigation, compliance, and business alignment objectives, we provide several levels of defined and customized engagement services.

Express Services are five-day, single-site engagements designed to get McAfee security applications into production quickly through rapid configuration and rollout. These are limited deployment offerings for specific McAfee products, using the Solution Services methodology for planning, design, implementation, and operation. Express Services provide interactive knowledge sharing, hands-on deployment assistance, complete documentation, and follow-on service recommendations.

Enhanced Services are 15-day, multi-site engagements that provide additional time and resources for identifying security objectives, mapping technical controls to business objectives, and more comprehensive knowledge transfer to your IT staff.

Customized Services are defined-duration engagements designed for application and network security implementations at any level of scale and complexity, including globally distributed solutions impacting

hundreds of thousands of nodes. All aspects of these engagements are customized to meet customer-specific goals for strategic analysis, architectural development, policy definition, customized installation and knowledge transfer.

**Choose McAfee Solution Services to enhance your technology investment value**

McAfee Solution Services delivers a unique combination of knowledge, experience, and resources to reduce implementation risk, accelerate time to protection, and optimize the return on your security technology investment. To every engagement we bring domain-specific, cross-industry experience, a record of proven performance in the largest implementations, and an efficient methodology that is repeatable across all McAfee product lines. No one is better prepared to help you meet your security and compliance objectives. That's why we're the services partner of choice for security conscious organizations worldwide.

To see who's relying on McAfee Solution Services, visit our customer reference site at [http://www.mcafee.com/us/enterprise/services/professional\\_service/index.html](http://www.mcafee.com/us/enterprise/services/professional_service/index.html). Or contact us directly at [consulting@mcafee.com](mailto:consulting@mcafee.com).

