

McAfee Enterprise Security Manager

Security monitoring solutions for Managed Service Providers (MSPs)

McAfee® Enterprise Security Manager, the industry leading SIEM solution from Intel Security, provides an intelligent, actionable, and integrated platform to protect your customers' business and grow yours.

Your Opportunity. Your Services.

With threats from cyberattacks on the rise and access to advanced security skill sets on the decline, customers are demanding new services. Between 2014 and 2017, it is estimated that the global market for security outsourcing will grow at annual rate of 15.4%. To improve their security posture, organizations need real-time threat, incident response, and compliance management—and, at the same time, they need to contain costs. Whether you are a system integrator, managed security services vendor, value-added reseller, or offer a combination of services, you need to work with vendors that provide comprehensive security solutions that enable you to differentiate your business. Additionally, flexibility in deployment options, management control, and financial models are key ingredients for your success.

McAfee Enterprise Security Manager

Effective security starts with real-time visibility into users, systems, networks, databases, and applications. McAfee Enterprise Security Manager enables smart security analytics, collection of actionable intelligence, and an integrated solution at the speed and scale required to identify critical threats, respond intelligently, and deliver continuous compliance monitoring. With a broad portfolio of security information and event management (SIEM) monitoring options; virtualization and cloud support; and robust, centralized security management, McAfee Enterprise Security Manager works with your existing business models and can help extend your business into new, high-growth areas.

McAfee Enterprise Security Manager is purpose-built to deliver:

- **Scalability:** McAfee Enterprise Security Manager's highly scalable architecture provides intelligence and performance to detect, prioritize, and act on a wide range of threats and risks. Via optimized collection and archiving, event information from a broad range of IT assets and security sources is stored, indexed, normalized, and correlated for threat or compliance usage.
- **Flexible, cost-effective deployment:** McAfee Enterprise Security Manager can be deployed as a single solution or combination of physical appliances, virtual machines, or



Services

Managed on premises and managed security services

Install onsite and manage remotely, or provide remote monitoring and management services for customer-owned solutions.

Hosted Security-as-a-Service (SaaS)

Deploy, manage, and elastically scale and bill for solutions served from your site to your customers.

Intel Security Managed Security Services Partner

cloud form factor. Cost savings can be realized through scaling—event receivers can be distributed across the monitored infrastructure and perform the initial correlation, so that the burden is not placed on one central point.

- **Security intelligence:** McAfee Enterprise Security Manager calculates baseline activity for all collected information across the enterprise—in real time—and alerts you of potential threats before they occur, while at the same time analyzing that data for patterns that could indicate a larger threat. In addition, McAfee Enterprise Security Manager is integrated with McAfee® ePolicy Orchestrator® (McAfee ePO™) software, McAfee Network Security Manager, McAfee Vulnerability Manager, and McAfee Global Threat Intelligence (McAfee GTI). This powerful intelligence, which is part of the Security Connected framework, can be automatically translated into appropriate action. Examples include changing policies at the endpoint, quarantining suspicious and malicious systems on the network, and gathering critical intelligence through vulnerability scanning—all from the McAfee Enterprise Security Manager console.
- **Centralized management:** To enhance security operations, McAfee Enterprise Security Manager also provides integrated tools for configuration and change management, case management, and centralized management of policy—everything needed to improve workflow and facilitate daily information for security operations.

Managed on-premises services and managed security services

Whether your company capitalizes on this opportunity by offering on-premises services via customer premises equipment (CPE) or remote management and monitoring for customer-owned equipment, the McAfee Enterprise Security Manager portfolio has a solution.

McAfee Enterprise Security Manager consists of either standalone hardware appliances that contain all the software and memory necessary to implement a total SIEM solution (the “all-in-one” combo box) or a range of dedicated SIEM components (virtual or hardware appliances) that form the building blocks of a distributed architecture. This model consists of dedicated data collectors, data managers and analyzers, advanced risk-based correlation engines, and enterprise event log managers. The distributed deployment model can store all collected (raw) event data locally on the SIEM components or in a shared external storage. In either model, administrators can configure, report, and perform analysis through a web-based management console. Additional SIEM components for application data monitoring and database content and context awareness can be used to power a service offering that provides in-depth outsourced data security service for data analysis and security forensics based on the detailed content and context of captured data.

Hosted Security-as-a-Service (SaaS)

Hosted security services represent a substantial market growth opportunity. As companies gain confidence in providers while trying to contain capital expenditure (CAPEX) and operational expenditure (OPEX) of owning and managing the sophisticated, rapidly evolving security solutions needed to keep pace with cybercrime, they will be turning to your company for a workable and affordable solution.

Whether you offer dedicated, hosted solutions or services spanning several customers, you'll find that McAfee Enterprise Security Manager provides the combination of advanced security, platform scalability, and financial models to help you deliver your services in way that maximizes margins. Choose from a selection of low-cost, virtual appliances, or deploy our larger, distributed appliances

“Many of our customers, particularly in the financial services space, have been using competing vendors' products for many years. As they move over to McAfee Enterprise Security Manager, they all report that getting information out of the new system is so much easier.”

—Erik Remmelzwaal, CEO,
DearBytes

High Praise

- A leader in Gartner's Magic Quadrant for SIEM.

Key Advantages

- Actionable information in minutes instead of hours.
- Massive data collection across a wide range of information sources.
- Real-time threat and risk data integration and event correlation.
- Immediate access to years of event and flow data.
- Supports monitoring and reporting against more than 240 regulations.
- Integrated tools for improved security workflow.
- Flexible, hybrid delivery options include physical and virtual appliances.

Solution Brief

based on the McAfee Enterprise Security Manager 6000, offering up to 14 TBs of local storage on a 2U appliance. The McAfee Enterprise Security Manager itself can support multiple distributed receivers and is able to handle hundreds of thousands of events per second—enough to address the demands of today's large enterprise networks.

Our Partnership

In a rapidly changing security market, the ability to help our partners adapt and grow their businesses is foundational to our success. Intel Security is deeply committed to delivering competitive value and differentiation for our partners. When our partners win new business and grow profitability, we succeed as well.

The Intel Security Managed Services Specialization

Help your customers reduce their capital investment, ease their IT headaches, and scale their businesses by becoming a Managed Services Specialization Provider through Intel Security Partner Program. Intel Security collaborates with the world's trusted partners to deliver managed security solutions. As part of the Intel Security Partner Program, our MSP partners protect end users throughout the Americas, Europe, and Australia and work with Intel Security-authorized distributors.

The Intel Security Managed Services Specialization enables MSPs to scale and offer the best technologies with the Security Connected platform. You'll have the opportunity to differentiate your portfolio with our innovative solutions—whether deployed on premises or through cloud-based management. You'll benefit from our discounted pay-up-front or scalable, pay-per-use options that can map to your business models and help you grow your revenue and value-added security services portfolio. Your customers will trust an Intel Security MSP to provide them with the IT security expertise needed to deliver the right service at the right price, with the best security management the industry can offer.

Next Steps

Learn more about the McAfee Enterprise Security Manager by visiting our website, www.mcafee.com/siem. If you are ready to take the next step, we'd like to partner with you and help your company build and extend its services. For more information and to contact one of our sales and professional services representatives, send an email to MSP_Inquiry@mcafee.com, or visit www.mcafee.com/msp.

Connecting Your IT Infrastructure

- Two-way integration with McAfee ePO software extends visibility and control across your entire security management environment.
- McAfee Enterprise Security Manager can automatically detect and collect data from McAfee ePO software-managed data sources.
- McAfee Enterprise Security Manager can also feed events back into McAfee ePO software to be transferred to other SIEMs, IT governance, risk, and compliance solutions, and Intel Security Innovation Alliance partner products.

Partnership

Flexible cost models
Resell, purchase.

Accelerated go-to-market
Receive discount and marketing benefits by joining our Intel Security Partner Program.

Brand recognition
Your customers will feel secure with your solution. You'll feel confident in our relationship.

