

McAfee Acquires Skyhigh Networks

Frequently Asked Questions

McAfee, one of the world's largest pure-play cybersecurity companies, acquires Skyhigh Networks, the leader in the cloud access security broker (CASB) market, a category that Skyhigh helped define.

The addition of Skyhigh will further establish McAfee as a leading device-to-cloud cybersecurity company providing the cybersecurity architecture of the future, with endpoint and cloud as critical control points, linked by the security operations center with actionable threat intelligence, analytics and orchestration, and enabled by an open ecosystem.

Q: What was announced?

A: McAfee announced the completion of its previously announced intent to acquire Skyhigh Networks for an undisclosed amount.

McAfee will now offer the most advanced and robust control points of a modern cybersecurity architecture, securing customers from devices to the cloud—linked by the security operations center with actionable threat intelligence, analytics and orchestration, and enabled by an open ecosystem. Organizations can now confidently move to the cloud and accelerate their business.

McAfee® cloud security solutions provide visibility, advanced threat protection, and data protection controls across all clouds to secure network traffic,

workloads, and data. The cloud portfolio now includes: the multi-cloud security management of Skyhigh Security Cloud (Skyhigh), McAfee Cloud Workload Security (McAfee CWS), and McAfee Virtual Network Security Platform (McAfee vNSP).

Skyhigh CEO Rajiv Gupta has joined McAfee CEO Chris Young's leadership team to run McAfee's new cloud security business unit.

Q: Who is Skyhigh Networks?

A: Skyhigh Networks offers leading cloud access security broker (CASB) solutions, a category that Skyhigh helped define and one Gartner calls among the fastest growing areas of information security investments of the last five years.

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Q: What does Skyhigh offer?

A: Skyhigh's Security Cloud offers cloud-native data security that:

- Provides complete visibility into content, context, and user activity across SaaS, PaaS, and IaaS environments
- Leads the market in advanced controls and automation to correct policy violations in cloud services
- Leverages data science and network effects across billions of events to identify and stop threats
- Applies protection to data that persists in the cloud or outside the cloud
- Delivers an extensible platform for cloud providers to enable Skyhigh controls for their SaaS applications, and enterprises to enable them for custom apps developed in-house

Q: Why did McAfee acquire Skyhigh Networks?

A: With this acquisition, McAfee invests in a critical area of concern for customers already experiencing rapid cloud adoption, while adding global scale to further fuel Skyhigh's growth and mission.

Skyhigh is a market visionary—they pioneered the CASB market segment five years ago and remain a leader to this day. They realized that as data was increasingly created and consumed outside the traditional enterprise perimeter on endpoints and in the cloud, a new approach to security was required to cover the entire spectrum of modern cybersecurity architectures. Joining the McAfee team

allows both companies to deliver a modernized architecture with cloud and endpoint as its control points.

The combination of Skyhigh and McAfee establishes the leading device-to-cloud cybersecurity company with the cybersecurity architecture for the future, with endpoint and cloud as the control points, linked by the security operations center with actionable threat intelligence, analytics and orchestration, and enabled by an open ecosystem. McAfee already claims a market-leading position in endpoint with a broad product portfolio across many segments. With Skyhigh's leadership in securing the world's most valuable asset—data—in the cloud, the combined company will set itself apart.

Q: What are the financial terms of the agreement?

A: The financial terms are not disclosed.

Q: Are there any changes to McAfee's current ownership structure or board of managers?

A: There are no changes to McAfee's current ownership structure or board of managers in connection with this transaction.

Q: What can we expect from McAfee in terms of future innovation?

A: With this acquisition, McAfee invests in a key growth and concern area for customers, while adding global scale to fuel Skyhigh's growth and mission. McAfee is committed to a strategy that, among other tenets, includes a focus on endpoint and cloud as the control points of modern cybersecurity

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architectures. Skyhigh has established a market leadership position in the cloud market. This, combined with McAfee's leadership in the endpoint market, offers customers a company committed to continued investments in the architectural control points that matter most to customers.

Q: Does this change any of my current McAfee or Skyhigh products or solutions?

A: McAfee and Skyhigh's commitment to customers is unwavering. Customers and partners should see no disruption of business.

Q: What happens to existing contract negotiations and new agreements?

A: This transaction has no impact on existing contracts. Skyhigh contracts will carry over to McAfee. We remain "business as usual" for negotiations underway.

Q: Do you expect any changes to McAfee's or Skyhigh's pricing model?

A: There are no pricing changes specifically driven by this transaction, but as McAfee executes its growth strategy and delivers new technologies, those may impact current pricing models.

Q: What impact will this have on my existing Skyhigh support? Will I have to sign a new support agreement with McAfee?

A: Skyhigh's support method will not change on January 3. Skyhigh customers will continue to receive support **online** or by calling Skyhigh Networks at 1-866-727-8383. At this time, customers will not be required to sign a new support agreement with McAfee.

Q: Will my Skyhigh account manager change? And if so, when will it change?

A: There are no planned changes to Skyhigh account manager structure. There is, however, a plan to significantly expand the sales team for Skyhigh products. As such, territories may be adjusted as we align to ensure proper coverage. If so, you will be notified immediately by your existing Skyhigh account manager.

Q: Who can I contact with other questions surrounding the acquisition?

A: Please contact your McAfee or Skyhigh Networks account manager or channel representative with any additional questions.

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